

Why Work With JMT Consulting?

JMT is a premier provider of technology and services to the nonprofit sector. Focused on back office automation systems, JMT helps deliver the finance, development and productivity solutions that nonprofit organizations require to meet their goals of sustainability and mission effectiveness.

EXPERIENCE

The JMT team has been serving the nonprofit and local government communities for over 25 years, has completed hundreds of successful implementations and has decades of combined experience in these markets. Our success is derived from our clients' success, so we work hard to ensure that our clients have access to all of the resources necessary to make that a reality.

SCALE

JMT has a deep bench of consulting resources and partners available to assist you when you need it with the specialized knowledge you require. Every client has a dedicated Client Account Manager (CAM) standing by to assist you at any time with just about anything you need.

TRAINING AND SUPPORT

JMT is committed to providing a variety of different avenues for our clients to receive the training they require. Every organization is unique, so JMT offers on-site and web-based custom training as well as hands-on regional classroom training, free live user groups, and monthly web-based training classes to best fit our clients' preferences and budgets.

RELATIONSHIPS WITH PUBLISHERS

As a national leader working with nonprofits exclusively, publishers such as Abila, Intacct Cloud Financials, Adaptive Insights, and Social Solutions look to JMT for our insight and expertise. Our close relationships with senior management at our partner organizations enable us to advocate tirelessly on behalf of our clients to make sure that the software and support available from the vendor continues to meet our clients' needs.

PREMIUM SUPPORT PLANS

JMT is the only partner that offers an Extended Value Plan (EVP), where you and your colleagues gain access to premium support from our implementation consultants, free consulting hours, discounts on software and services, and more. Hundreds of JMT clients are taking advantage of this program to keep their staff proficient.

RISK MITIGATION THROUGH GUARANTEED PRICING

JMT provides fully scoped, guaranteed fixed price services to our clients to eliminate uncertainty about the actual cost to complete a project or set of services. Projects that are based on a time and materials basis are inherently risky to clients because of their open-ended nature. We work hard to ensure that we deliver exactly what is needed for the exact price that is agreed to.

Contact us and learn more about how we can help your nonprofit.

